

HUGO DUNHILL MAILING LISTS

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137

Toll Free: 800-223-6454 www.hdml.com

Periodical Publishers and Suppliers

List: 1342-3

Count: 62,834

Periodical Publishers and Suppliers

45% Male 34% Female 98% Zip + 4 100% Phones 56% Fax Numbers

This file features the key executives and professionals responsible for the content, production and circulation for the nation's leading magazines, newsletters, newspapers and periodicals. Selections are available by title and specialty.

Reach these periodical publishing professionals for offers on Seminars, Subscriptions, Books, Recruitment and any other publishing offer.

The Periodical Publishers and Suppliers list is NCOA'd quarterly.

Selections by Title

Administration	1.012	Government Affairs Manager	16	
Board of Directors	605	Human Resources Administrator	851	
Chairman	192	International Vice President	19	
Chief Executive Officer	2,066	Manufacturing Vice President	100	
Chief Financial Officer	354	Office Manager	1,298	
Chief Information Officer	1,437	Other Managers	15,551	
Chief Operating Officer	2,407	Owner	8,388	
Controller	228	Partner	368	
Development Director	137	Planning Manager	23	
Director	2,883	President	1,627	
Editor	4,407	Public Relations Manager	132	
Executive Director	258	Purchasing Director/Agent	275	
Executive Vice President	212	Technical Director	149	
Financial Manager	1,942	Vice President of Marketing	2,140	
General Counsel	115	Vice President of Sales	2,711	
General Manager	357			

Selections by Specialty

Bibles Stores	769
Book Dealers Wholesale	2,398
Book Stores	21,578
Books/Periodicals & Newspapers - Wholesale	1,744
Books - School & Textbooks Stores	177
Business Publications Wholesale	31
Christian Books & Supplies Stores	422
Comic Bookstores	1,648
Internet Newsletter Mfg	19
Law Bookstores	107
Magazine Publishing	8,443
News Publications - Trade or Association Mfg	283
Newsletters Mfg	321
Newspaper Distributors Wholesale	1,152
Online Publications	95
Periodicals - Publishing or Publishing & Printing	9,757
Publishers - Magazine Mfg	4,802
Publishers - Periodical Mfg	8,601
Self-Help Books, Tapes Stores	16
Trade Journal Publishing	425



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Selections by Employee S	Size
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1-4	13,472
5-9	6,278
10-19	15,340
20-49	7,852
50-99	8,775
100-249	5,467
250-499	2,811
500-999	1,373
1000-4999	1,299
5000 & Over	52

Selections by Sales Volume

Under \$999K	14,516
\$1MM-\$4.9MM	18,655
\$5MM-\$9.9MM	6,890
\$10MM-\$24.9MM	5,709
\$25MM-\$74.9MM	8,638
\$75MM-\$199.9MM	2,756
\$200MM-\$499.9MM	1,330
\$500MM-\$999.9MM	204
\$1 Billion & Over	1.025
The principle of the pr	1,023

State Counts

AK AL	132 914	HI IA	153 709	MI MN	1,788 1,562	NV NY	287 7,338	TN TX	1,226 3,924
AR	379	ΪĎ	379	MO	1,538	ÖH	2,585	ÚŤ	369
ΑZ	670	ίĽ	3,235	MS	256	ŎΚ	628	ΫÀ	2,229
ĈĀ	5,887	ίÑ	915	МŤ	177	ŎŔ	1,141	νί`	_,
ČÓ	966	KS	538	NC	1,194	PA	2,718	ΫŤ	298
ČŤ	609	ΚΥ	654	NĎ	169	PR	_,,	ŴA	1,388
ĎĊ	1,088	ĹÀ	391	ÑĒ	374	ŘÍ	200	ŴÍ`	1,472
DĚ	84	MÀ	2,101	ŇĦ	559	SC	499	ŴV	191
FL	3,138	MD	1,234	ŇĴ	2,390	ŠĎ	114	ŴŶ	124
GA	1,223	ME	370	NM	327	Total	62.834	•••	

Contact

Tel: 800-223-6454 Email: counts@hdml.com