

HUGO DUNHILL MAILING LISTS

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137 Toll Free: 800-223-6454 www.hdml.com

Advertising Agencies Executives

List: 1362-3

Count: 134,386

Advertising Agencies Executives

47% Male 35% Female 100% Zip + 4 100% Phones 72% Fax Numbers

This file consists of leading advertising executives. These executives are responsible for creating and implementing the world's most sophisticated and effective state-of-the-art advertising campaigns.

These are ideal prospects for presentation software and media-related books and seminars.

Selections by Job Title

Account Executive	3,846	Manager Information Services	1,600
Account Supervisor	2,074	Managing Director	393
Administration	1,857	Managing Partner	134
Administrative/Director/Manager	626	Manufacturing Vice President	133
Artistic Manager	2,747	Marketing-Sales Manager	683
Assistants	1,745	Media Buyer	348
Associate	1,070	Network Manager/Director/VP	219
Attorney	126	Office Manager	522
Board of Directors	432	Operations Manager	1,511
Business Manager	246	Other Managers	6,674
Chairman	534	Owner	11,306
Chief Accountant	196	Partner	1,652
Chief Executive Officer	3,615	Personnel Director	206
Chief Financial Officer	1,126	Planning Manager	141
Chief Information Officer	968	President	5,551
Chief Operating Officer	2,160	Product Manager	102
Consultant	438	Production Manager	865
Controller	626	Program Director	101
Coordinator	923	Project Manager	598
Corporate Communications Manager	197	Public Relations Manager	762
Customer Affairs Manager	197	Publisher	1,243
Design Engineer	1,644	Purchasing Director/Agent	555
Development Director	685	Representative	210
Director	4,083	Research Director	387
Editor	2,221	Sales Manager	3,061
Executive Director	372	Secretary	266
Executive Vice President	1,412	Senior Vice President	1,592
Finance Manager	1,021	System Manager	497
Financial Manager	1,579	Technical Director	435
General Counsel	100	Treasurer	168
General Manager	605	Vice President of Marketing	5,443
Human Resources Administrator	2,218	Vice President of Sales	2,216
International Vice President	123	Vice President	5,671
Internet Support	246	Webmaster	330

Selections by Employee Size

1-4	13,948
5-9	11,848
10-19	27,678
20-49	22,867
50-99	18,256
100-249	20,693
250-499	10,303
500-999	5,474
1000-4999	2,428
5000 & Over	834



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Selections by Sales Volume

	4= 000
Under \$999K	15,699
\$1MM-\$4.9MM	45,264
\$5MM-\$9.9MM	16,031
\$10MM-\$24.9MM	23,040
\$25MM-\$74.9MM	16,204
\$75MM-\$199.9MM	8,082
\$200MM-\$499.9MM	4,494
\$500MM-\$999.9MM	1,205
\$1 Billion & Over	2,297

State Counts

AK AL AR AZ	334 1,288 861 1,595	HI IA ID IL	398 1,428 465 7,852	MI MN MO MS	3,911 3,410 3,080 601	NV NY OH OK	996 16,653 4,841 837	TN TX UT VA	1,926 8,254 1,312 2,541
CA CO CT	15,951 2,800 2,106	IN KS KY	1,823 1,512 1,129	MT NC ND	360 3,369 299	OR PA PR	1,902 6,212 	VI VT WA	335 2,240
DC DE FL GA	776 225 6,599 3,654	LA MA MD ME	1,181 4,610 2,028 577	NE NH NJ NM	973 511 4,316 628	RI SC SD <i>Total</i>	330 1,409 466 134,386	WI WV WY	2,940 333 209

Pricing 25% Commission to Recognized Brokers

Base \$80/M Minimum Order Unlimited Use Duplicate Set Run Charges Special Sort Size Select \$5/M	Title Address Job Title Gender SCF County Zip Codes State	\$ 5/M \$ 5/M \$ 5/M \$ 5/M \$ 5/M No Charge	Cheshire PS Labels Galley Diskette CD-Rom E-mail Delivery Phones	No Charge \$ 7/M \$ 10/M \$ 25/F \$ 25/F \$ 25/F \$ 15/M
Size Select \$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code \$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

Contact

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