

**HUGO DUNHILL MAILING LISTS**

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS
11211 John Galt Boulevard Omaha, NE 68137
Toll Free: 800-223-6454 www.hdml.com

Truck Owners**List: 1390-4****Truck Owners****Count: 1,536,792****Emails: 759,436****70% Male****94% Zip + 4****98% Phones****52% Fax Numbers**

This newly updated file features 1,536,792 Trucking Fleet Operators licensed by the Department of Transportation. All records are available at business address only.

Selections by Fleet Size

| | |
|--------------------|---------|
| 1 Truck | 858,737 |
| 2-3 Trucks | 419,825 |
| 4-6 Trucks | 168,046 |
| 7-8 Trucks | 42,994 |
| 9-11 Trucks | 37,359 |
| 12-14 Trucks | 21,462 |
| 15-17 Trucks | 14,322 |
| 18-20 Trucks | 7,177 |
| 21-23 Trucks | 10,670 |
| 24-28 Trucks | 8,533 |
| 29-32 Trucks | 4,984 |
| 33-38 Trucks | 5,208 |
| 39-44 Trucks | 3,832 |
| 45-55 Trucks | 4,944 |
| 56-75 Trucks | 4,860 |
| 76-100 Trucks | 3,453 |
| 101-200 Trucks | 4,091 |
| 201-300 Trucks | 1,373 |
| 301-400 Trucks | 590 |
| 401-550 Trucks | 541 |
| 551-999 Trucks | 610 |
| 1,000-2,000 Trucks | 301 |
| 2,001-3,000 Trucks | 96 |
| 3,001-4,000 Trucks | 39 |
| 4,001-5,000 Trucks | 22 |
| Over 5,000 Trucks | 75 |

Selections by Type of Business

| | |
|-------------|---------|
| Corporation | 232,976 |
| Individual | 93,465 |
| Partnership | 11,138 |

Selections by Cargo Classification

| | |
|--------------------------|---------|
| Beverages | 54,063 |
| Building-Materials | 262,008 |
| Chemicals | 26,393 |
| Coal-Coke | 14,689 |
| Commodities-Dry-Bulk | 79,035 |
| Construction | 279,696 |
| Driveway-Towaway | 40,175 |
| Farm Supplies | 135,713 |
| Fresh-Produce | 90,390 |
| Garbage/Refuse/Trash | 59,895 |
| General Freight | 421,007 |
| Grain-Feed-Hay | 195,528 |
| Household-Goods | 56,424 |
| Intermodal | 22,441 |
| Liquid-Gases | 47,475 |
| Livestock | 73,472 |
| Logs-Lumber | 164,314 |
| Machinery | 259,875 |
| Meat | 36,543 |
| Metal/Sheets/Coils/Rolls | 107,204 |

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| | |
|--------------------|---------|
| Mobile-Homes | 10,327 |
| Motor-Vehicles | 117,730 |
| Oilfield-Equipment | 37,279 |
| Other-Cargo | 436,703 |
| Paper-Products | 79,431 |
| Passengers | 50,828 |
| Refrigerated-Foods | 73,366 |
| Us-Mail | 15,334 |
| Utility | 33,015 |
| Water - Well | 12,775 |

Selections by Type of Equipment

| | |
|--------------|---------|
| Limo | 5,722 |
| Mini Bus/Van | 30,060 |
| Motor Coach | 13,579 |
| School Bus | 10,803 |
| Tractors | 641,174 |
| Trailers | 752,407 |
| Trucks | 944,190 |

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Selections by Operations

| | |
|------------------------------|---------|
| Carrier Interstate | 979,646 |
| Carrier Intrastate Hazmat | 30,117 |
| Carrier Intrastate Nonhazmat | 703,182 |
| Shipper Interstate | 35,988 |
| Shipper Intrastate | 20,205 |

Pricing 25% Commission to Recognized Brokers

| | | | | | |
|----------------|---------------------|---------------|-----------|-----------------|-----------|
| Base | \$ 80/M | Title Address | \$ 5/M | Cheshire | No Charge |
| Minimum Order | \$ 250 | Job Title | \$ 5/M | PS Labels | \$ 7/M |
| Unlimited Use | \$ 160/M | Gender | \$ 5/M | Galley | \$ 10/M |
| Duplicate Set | \$ 40/M | SCF | \$ 5/M | Diskette | \$ 25/F |
| Run Charges | \$ 10/M | County | \$ 5/M | CD-Rom | \$ 25/F |
| Special Sort | \$ 5/M | Zip Codes | \$ 5/M | E-mail Delivery | \$ 25/F |
| Size Select | \$ 5/M | State | No Charge | Phones | \$ 15/M |
| Key Code | \$ 3/M | Zip + 4 | No Charge | Fax Numbers | \$ 45/M |
| E-mail Records | \$ 350/M, min. 5000 | | | | |

Contact - Tel: 800-223-6454 Email: counts@hdml.com